

## PRESS RELEASE

### AGILIUM WORLDWIDE – EXECUTIVE SEARCH GROUP

#### REINFORCES GLOBAL STRATEGY

Agilium Worldwide, LLC is an international strategic group of independent, owner managed retained executive search firms meeting talent demands for key enterprises in both local, regional and global organizations. The mix of generalist and specialist pro-active firms gives clients a prompt, professional, personalized service and the best of both worlds: an entrepreneurial approach with global reach and perspective. Agilium Worldwide ranks among the world's top 20 executive search organizations.

Hosted by Jose Cardeira Seno, owner of Prime Search in Lisbon, Portugal, Agilium Worldwide convened its annual meeting from October 5 – 8 to strengthen networking and cooperation between members with the aim of offering and providing an even stronger tailor-made service to existing and potential client companies.

The meeting attracted 35 owner operators and lead consultants from Argentina, Austria, Brazil, Canada, Chile, Colombia, Denmark, France, India, Italy, Mexico, Nigeria, Norway, Peru, South Africa, Spain, Switzerland, UK, USA.

Members recognized the need for more pro-active cooperation in this \$11 billion business which grew by 13% in 2010 despite global economic, financial and political challenges.

Chairman Xavier de Zamacona, owner of DezaSearch in Mexico said that the challenges for 2012 and beyond were *“to work cohesively as an organization , create business exchange opportunities and continue to grow with more strategic partners at worldwide level”*.

Members acknowledged the on-going changes within the retained executive search industry and the need to adapt and adjust with the growing sophistication of internet research and on-line social networking tools. Emphasis remains on the unique personalization of the business and the ability to satisfy the ever growing demand for made to measure, creative, professional efficiency and service. This has also opened the door to new but associated offers such as coaching, assessments, psychometrics and meaningful depth referencing of candidates.

More and more market demand is for the industry and position specialist, although the generalist still has a place in the industry. Agilium Worldwide has been particularly active in the fields of energy, infrastructure, pharmaceuticals, consumer products, industry, technology and professional services.

The meeting drew up an action plan to recruit like minded members notably in Asia Pacific and Eastern Europe to achieve critical mass to offer an even more comprehensive and solid global service.

A four member, international task force was also established to draw up a strategic marketing plan both for short, medium and longer term needs.

Summarizing the three day meeting, Chairman de Zamacona noted that *“the excellent show of members and their active participation and involvement emphasizes the commitment and true team*

*spirit which makes Agilium Worldwide – Executive Search Group one of the recognized global players.*