



WORLD SEARCH GROUP

MEDIA UPDATE

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Toronto, Canada, June 22, 2007 --- World Search Group firms have been active in the United States, Canada, Germany and Portugal. Several recently completed searches include:

By **The Onstott Group**; Wellesley, Massachusetts:

Protonex Technology Corporation (portable fuel cell manufacturer) - Vice President Product Engineering

The MathWorks (developer and supplier of technical computing software) - Vice President Information

Technology

By **Western Management Group**, Canada

Toronto:

Landmart Homes - Chief Financial Officer

Homebuilder and real estate development company – 2 Development Managers

Scarboro Golf & Country Club (hospitality industry) – Controller

PK Hill (mid-sized audit & accounting firm) - Tax Partner

Silgan Plastics (large multinational Missouri-based plastics manufacturer) –

Vice-President Finance

Hurley Corporation (institutional cleaner) - Controller

Calgary/Edmonton:

Alberta Pharmacists' Association - Executive Search - CEO

Alberta Recycling Management Authority - Executive Search Support

- Controller / Director Finance &

Administration

Alberta Urban Municipalities Association - Executive Search - Director, Energy Services

- Development Services Review &

Executive Search

City of Grande Prairie - Facilities Maintenance Manager Search

Derrick Golf and Winter Club - Assistant Food and Beverage Manager

Grant MacEwan College - Project Coordinator

Morguard Investments Ltd. - Executive Search "Prairie Mall"

Risley Enterprises - Vice President Executive Search



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Transco Energy Services - Executive Search - Director of Human Resources
Vanguard Inc. - Manager Trailer Engineering Search
*Winalta Inc. - Executive Search Support - Human Resources Manager/
Purchasing Manager*
*-Executive Search - Chief Financial Officer/ Vice President &
General Manager*

Vancouver:

Quest Capital (merchant bank/financial services) - Vice President Origination
*Coast Capital Savings (credit union/financial services) - Senior VP Human
Resources*
Canon Canada (electronics) - Manager Human Resource

By **Zobel & Partner International**; Hamburg, Germany:

Dräger Medical ANSY GmbH - Head of Profit Center
*Panasonic Industrial Europe - Pan-European Sales Manager, Components
Distributors*

By **Prime Search, Lda.**: Lisbon, Portugal:

JAC Products – Human Resources & Treasury Manager
- Project Engineer
- Purchasing Manager
Udifar – Technical Directors (3)
-Customer Service Manager
Mercedes – Human Resources Technician
- After-Sale Department Chief
- Key Account Managers (2)
Banco Santander Totta – Equities Director
- Director of Market Capitals

World Search Group Berlin Workshop Voted a Huge Success

Earlier this year, members of the Europe, Middle East and Africa Regions of World Search Group convened in Berlin for the first almost 100% attended workshop for this region. Participating in this event were member firms from London, Paris, Lisbon, Madrid, Copenhagen, Oslo, Denmark, Warsaw, Hamburg, Wuppertal, Johannesburg, Lagos and Accra.

Convened by Regional Director, Malcolm Coates of **MC Consulting International, Paris France**, the two day event was planned to bring members face to face with the goals of increasing participation from members, and to discuss strategic and administrative topics together.



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A presentation and discussion took place on the **Energy Practice Group** initiative started earlier this year. The intent of the practice group is to create a sharing of knowledge amongst members with, or aspiring to acquire, a specialization in the energy field. Additional presentations were given by Andrew Somerville of **Cripps Sears & Partners, London England**, on the 'Specialist vs Generalist' topic and by Bryan Hattingh of **Cycan (Pty) Ltd., Johannesburg South Africa**, on 'A Changing World'. Malcolm Coates and Lynn McGregor, Director of Association Development, reviewed WSG's developments to date, and updated the group on WSG's new website project, currently under way.

A number of action steps and recommendations were made throughout the two day workshop. Some of these include a new member recruitment campaign and the establishment of a Europe/Africa Regional Marketing Team.

Brazil Executive Search

Brazil Executive Search is the new name of AbrahamsCaccuri – Consultants in Executive Search, WSG member based in Sao Paulo, Brazil. **Jeffrey Abrahams** and **Hugo Caccuri Junior** are the principals of the firm. They recently added two more consultants, Vanessa Abrahams and Roberta Cury, to their team. Caccuri has opened an office in Rio de Janeiro and Abrahams has set up activity in Curitiba, Parana as well as an office in Ribeirão Preto to handle the new ethanol boom in Brazil. Their new website can be found through the WSG site at www.worldsearchgroup.org.

Bryan Hattingh, Cycan, Addresses Dubai Business Community

"Take the t out of can't" was the theme of WSG South African member Bryan Hattingh's presentation earlier this year to the International Business Network Association, a group of 120 high net worth businessmen who collectively generate more than 5 billion US dollars annually in businesses throughout Africa.

The presentation began with a video analogy of "Parkour", the physical art of displacement and uninterrupted human movement from point A to point B as efficiently and quickly as possible. He developed the theme by relating this example to leadership skills, overcoming the fear of restrictions and taking risks, and changing the "can't", "shouldn't" and "mustn't" that we were all told as children into "can", "should" and "must". Bryan left this high power group with a number of personal choices and challenges.

Read the full presentation content now posted on the World Search Group website at http://www.worldsearchgroup.org/assets/cycan_t-out-of-cant.pdf.



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World Search Group Holds Annual General Meeting in India September 26 – 29, 2007

The 2007 Annual General Meeting of the World Search Group (WSG) will take place in Agra, India from September 26 through 29. To date, members from Singapore, Nigeria, France, Scandinavia, South Africa, Canada, United States and Australia have confirmed their attendance.

Each year, WSG holds its annual meeting in a different region of the world in order to provide maximum exposure to the host firm, as well as to share best practices and networking opportunities throughout the entire worldwide membership.

This year's event will be hosted by member **Bipaschit Bose of Prospect, New Delhi**. The agenda will include several working sessions in small groups designed to stimulate interaction amongst members and develop achievable action items for the coming year.

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The World Search Group is an international consortium of mid-sized boutique executive search firms with several years' accumulated expertise in all sectors and functions of the industry, delivering skilled personalized service to all of its clients around the world. World Search Group was ranked in 2006 among the top 20 and top 25 international search firms by *search-consult* magazine and Hunt-Scanlon *Executive Search Review* respectively.

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An entrepreneurial approach with an international perspective

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